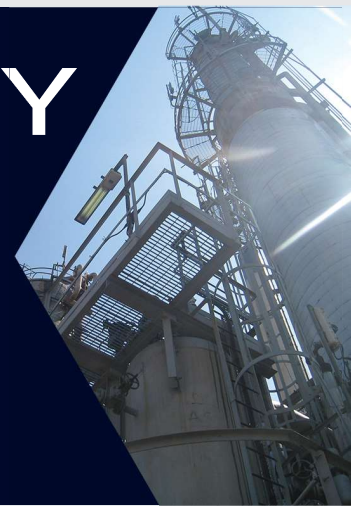


# AFRICAN REFINERY EVALUATION

## TECHNICAL CONSULTANCY



InSite provide technical consultancy built on our history of working in senior technical roles at multiple refineries. We have expertise in process operations, process technology, process safety, safety instrumented systems, control, integrity management, concept development, design and project management.



## CHALLENGE

A team of American investors required assistance evaluating the opportunity to purchase an African oil refinery and marketing assets.

## SOLUTION

InSite Technical Services analysed information from multiple sources:

- Information provided by the vendor
- InSite's own knowledge of the African refining business
- Input from several key contacts with experience in senior roles in the local market
- Research into upcoming regulatory changes

InSite evaluated the current viability of the business, as well as the expected impact of future regulatory changes.

## OUTCOME

The input from InSite assisted the investors with their decision making process.

Advice was provided in the form of detailed verbal discussions and concise written analysis.

The information was sufficient for the team of investors to reach a strategic investment decision on the purchase of the oil refinery and marketing assets.